## MORR February 2021 Local Market Update

|                                 | Monmouth County Single Family |               |          | Ocean County  |               |          |
|---------------------------------|-------------------------------|---------------|----------|---------------|---------------|----------|
|                                 |                               |               |          | Single Family |               |          |
|                                 | February 2020                 | February 2021 | % Change | February 2020 | February 2021 | % Change |
| Closed Sales                    | 360                           | 438           | 21.67%   | 491           | 482           | 1.83%    |
| Closed Cash Sales               | 78                            | 82            | 5.13%    | 116           | 95            | -18.10%  |
| Avg Sale Price                  | \$526,248                     | \$667,464     | 26.83%   | \$399,644     | \$486,936     | 21.84%   |
| Median Sale<br>Price            | \$453,250                     | \$549,950     | 21.33%   | \$313,000     | \$376,000     | 20.13%   |
| Avg % Original List<br>Received | 95                            | 98            | 3.16%    | 95            | 97            | 2.11%    |
| Average DOM                     | 50                            | 43            | -14.00%  | 78            | 41            | -47.44%  |
| Inventory                       | 2.064                         | 1.062         | -48.55%  | 2.564         | 1.053         | -58.93%  |

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## **Ocean County**

|                                 | Condominium   |               |          | Condominium   |               |          |
|---------------------------------|---------------|---------------|----------|---------------|---------------|----------|
|                                 | February 2020 | February 2021 | % Change | February 2020 | February 2021 | % Change |
| Closed Sales                    | 122           | 128           | 4.92%    | 45            | 65            | 44.44%   |
| Closed Cash<br>Sales            | 38            | 34            | -10.53%  | 13            | 17            | 30.77%   |
| Avg Sale Price                  | \$380,958     | \$363,090     | -4.69%   | \$265,901     | \$296,140     | 11.37%   |
| Median Sale<br>Price            | \$288,450     | \$313,750     | 8.77%    | \$185,000     | \$215,000     | 16.22%   |
| Avg % Original List<br>Received | 97            | 99            | 2.06%    | 96            | 98            | 2.08%    |
| Average DOM                     | 50            | 32            | -36.00   | 66            | 55            | -16.67   |
| Inventory                       | 410           | 277           | -32.44%  | 325           | 161           | -50.46%  |



Statistical figures used in this local market update were provided by the Monmouth Ocean Regional Multiple Listing Service. For a hyper market update of your community, please consult with your local REALTOR®, a proud member of the Monmouth Ocean Regional REALTORS®