



**RULES AND DEFINITIONS FOR NJ REALTORS®  
REALTOR® AND REALTOR-ASSOCIATE® OF THE YEAR AWARD**

This program involves the selection of the REALTOR® and REALTOR-ASSOCIATE® member who has contributed the most to the advancement of his/her community and the cause of REALTORS®, as well as had significant involvement in humanitarian services. The individuals so selected by each local board/association will be honored by NJ REALTORS® as the NJ REALTORS® REALTOR® and REALTOR-ASSOCIATE® OF THE YEAR.

**SELECTION**

NJ REALTORS® recommends that local boards/associations choose their REALTOR® and REALTOR-ASSOCIATE® of the Year nominees via a special selection committee appointed by the local board/association president. The recommended size of the committee is three members, including the Chairman.

After local boards/associations choose their candidates, they are to submit electronic copies of their completed nomination forms to NJ REALTORS® Professional Services and Membership Outreach Coordinator, Valerie Callan, at [vcallan@njrealtor.com](mailto:vcallan@njrealtor.com) by **July 29, 2022**.

**JUDGING STANDARDS — REALTORS®**

The NJ REALTORS® REALTOR® of the Year nominees will be judged on the following categories. When choosing your candidates, please note that “Community Services and Involvement and/or Humanitarian Services” and “Local Board Activity” are two of the most heavily weighted categories during the scoring process.

1. **REALTOR® "SPIRIT":** Faithfulness to bylaws/regulations of the Code of Ethics and his or her local board/association; furtherance of principles of good real estate practice among other REALTORS® and the general public.
2. **LOCAL BOARD ACTIVITY:** Board offices held; committee membership and chairmanships; seminar activity; educational programs and other special assignments; membership and offices held in local chapters or institutes, etc.
3. **STATE ASSOCIATION ACTIVITY:** Offices and chairmanships held (with dates); committee work; involvement with seminars and special assignments; attendance at NJ REALTORS® conventions and educational conferences.
4. **NATIONAL ASSOCIATION OF REALTORS®:** National office and committee work (with dates); involvement with Institutes, Societies and Councils; designations received such as CRS, CRB, CCIM, GRI, etc; attendance at National Convention, Directors' meetings, etc.
5. **BUSINESS ACCOMPLISHMENTS:** Recognized for good business conduct, service to clients and fellow REALTORS®, creative and imaginative business skills in sales and advertising

programs, rehabilitation work, land utilization, etc.; include industry-related affiliations, directorships, trusteeships, designations etc.

**6. COMMUNITY SERVICES AND INVOLVEMENT AND/OR HUMANITARIAN SERVICES:** Activities connected with work for youth and religious groups etc.; cultural contributions to the community; civic club memberships and offices held; public welfare campaigns; programs to benefit Senior Citizens; political offices held such school, tax, planning, zoning boards, etc. Humanitarian Services include Good Samaritan deeds; helping others in distress or need.

### **JUDGING STANDARDS — REALTOR-ASSOCIATE®**

The NJ REALTORS® REALTOR-ASSOCIATE® of the Year nominees will be judged on the following categories. When choosing your candidates, please note that “Community Services and Involvement and/or Humanitarian Services” and “Local Board Activity” are two of the most heavily weighted categories during the scoring process.

1. **REALTOR-ASSOCIATE® "SPIRIT":** Faithfulness to bylaws/regulations of the Code of Ethics and his or her local board/association; furtherance of principles of good real estate practice among other real estate salespeople and the general public.
2. **LOCAL BOARD ACTIVITY:** Attendance at meetings; committee membership and chairmanships, special assignments, etc.
3. **STATE ASSOCIATION ACTIVITY:** Attendance at conventions; service to committees; chairmanships held (with dates) etc.
4. **NATIONAL ASSOCIATION ACTIVITY:** Attendance at conventions and other meetings; activities in Institutes, Societies and Councils, etc.
5. **BUSINESS ACCOMPLISHMENTS:** Good business conduct; service to clients and fellow REALTOR-ASSOCIATES®; industry related affiliations, directorships, etc.; seminars attended; other educational achievements of importance in the real estate profession.
6. **COMMUNITY SERVICES AND INVOLVEMENT AND/OR HUMANITARIAN SERVICES:** Activities connected with work for youth and religious groups etc.; cultural contributions to the community; civic club memberships and offices held; public welfare campaigns; programs to benefit Senior Citizens; political offices held such school, tax, planning, zoning boards, etc. Humanitarian Services include Good Samaritan deeds; helping others in distress or need.

### **PERIOD COVERED**

The nominee must have participated in the aforementioned activities during the period he/she has been a REALTOR® or REALTOR-ASSOCIATE®, with a substantial amount of activity completed during the 2022 calendar year.

### **RECOGNITION OF WINNER**

Local board/association winners along with NJ REALTORS® winners will receive plaques recognizing their achievements at the 2022 Triple Play REALTOR® Convention & Trade Expo held in Atlantic City, NJ in December. NJ REALTORS® will notify the state winners in September 2021.